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3	30/05/2023	A.Tonello, S.Chhetri	UNI-KLU	Corrections
4	30/11/2023	S. Chhetri	UNI-KLU	Revision of agreement list

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## 1. Introduction

One of the key goals of the capacity-building project NEON is to establish networking opportunities and enhance the understanding of the capabilities of the participating partners, thereby enabling the execution of additional collaborative efforts and project initiatives.

## 2. Objectives of the Deliverable

This deliverable provides a concise overview of noteworthy initiatives related to partnerships for follow-up projects and funding opportunities for research projects in the field of telecommunication engineering, particularly involving industry collaboration. They include:

- Bilateral agreements for cooperation in teaching and student exchange
- Possible future scientific collaboration generated through joint industry- academia laboratories and cooperation agreement with industry

## 3. Summary of created partnerships

### 3.1 Bilateral agreements for cooperation in teaching and research

Several bilateral agreements have been established to formalize and regulate collaboration in both the realms of education and research:

- Bilateral agreement between the Universidad Nacional de Mar del Plata (Argentina), and the Universidad Carlos III de Madrid (Spain)
- Bilateral agreement between the Universidad Catolica de Uruguay (Uruguay), and the Universidad Carlos III de Madrid (Spain)
- Bilateral agreement between the Universidad Catolica de Uruguay (Uruguay), and the Universidad de Mar del Plata (Argentina)
- Bilateral agreement between the Universidad de la Republica (Uruguay), and the Universidad Nacional del Sur (Argentina)
- Bilateral agreement between the Universidad Nacional de Cordoba (Argentina), and the Universidad de la Republica (Uruguay)

### 3.2 Possible future scientific collaboration generated through joint industry-academia laboratories and cooperation agreements with industry established in the framework of NEON

Project NEON has established five innovative joint industry-academia laboratories, as detailed in D4.2, to enhance collaboration through training programs and internships. These initiatives include project work, development challenges, hackathons, and team competitions tailored to the theme of each laboratory. Although these laboratories were created during the lifespan of NEON, one of their primary goals is to ensure ongoing cooperation and activities beyond project's duration. The connections forged through these laboratories are intended to promote sustained collaboration and future scientific partnerships between the industries and higher education institutions (HEIs) involved.

Moreover, within the context of WP4, the collaboration between industry and academia has resulted in agreements for student training, including the following

- Memorandum of understanding between Alliansys S.A, CABA and Universidad Nacional del Sur, Bahia Blanca, Argentina, to involve students in industry internships and training at the company- . Dated 20/04/2022.

The signed Memorandum of Understanding remains in effect for the entire project duration. Nevertheless, the established connections and network will streamline and promote future collaborations and exchanges, extending beyond the project's lifespan.

## 4. Conclusions

Project NEON has facilitated the establishment of a robust network of contacts within the participating countries. Numerous meetings and discussions have led to a comprehensive mapping of competencies and scientific interests. Several research collaborations have already been initiated, evident through the formulation of bilateral agreements, joint-study agreements etc. In essence, NEON has laid the groundwork for enduring cooperation, extending beyond educational activities to encompass research-oriented endeavors.

## 5. References

D4.2. [Report on the created five joint universit-company labs](#) Erasmus+ KA2 Project NEON Deliverable

